



Human Services  
Research Institute

# Milwaukee County Outpatient Behavioral Health Capacity Assessment

**FINAL REPORT**

**October 27, 2015**

**Presented by:**

**Human Services Research Institute**

**Technical Assistance Collaborative**

**Public Policy Forum**

# Project Funders

Milwaukee Health Care Partnership

Greater Milwaukee Foundation

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Rogers Memorial Hospital

United Way of Greater Milwaukee & Waukesha County

Anthem

Children's Community Health Plan

iCare

Managed Health Services

TLS Behavioral Health

UnitedHealthcare

# Scope of the OCA

- Adult and child/adolescent clinical services and programs that are essential and available for a comprehensive system of care for low-income populations.
- Services assumed to be related to demand for inpatient care by functioning as an alternative to inpatient treatment in a community-based system of care.
- Excludes psychosocial and support services —also important but a separate category relevant only for a subpopulation of persons requiring outpatient behavioral health care.

# Overarching Research Questions

- How many residents of Milwaukee county who are on Medicaid or are uninsured use behavioral health outpatient services?
  - Where do they obtain these services?
  - Are there significant gaps and/or barriers that prevent them from obtaining needed behavioral health care? If so, are these related to:
    1. Lack of services or shortage of providers (gaps)
    2. Inefficiency and fragmentation of the service system (barriers)
- OR–
3. Both gaps and barriers

# Complexity of OCA

Challenges that make this report more complex than the Inpatient Capacity Analysis:

- More nuanced, multi-dimensional and exploratory
- More diffuse boundaries and greater diversity than inpatient treatment (BHD and private)

# Complexity of OCA (cont.)

## Inpatient Treatment

- Clear boundaries
- Narrowly defined clinical functions
- Comprehensive data systems

## Outpatient Services

- Diverse provider organizations types and settings
  - Public, private, and faith-based
  - From large health systems to individuals in private practice
  - Broad range of services and client types vs. highly specialized
- Diverse practitioner types (including both health care and behavioral health specialties)
- Multiple, often mixed funding sources
- Multiple regulatory agencies and statutory requirements
- Multiple data systems that are nonintegrated (County and Medicaid), not comprehensive and not designed for assessment (billing systems), or not readily available (uninsured)

# Complexity of OCA (cont.)

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# Data Sources—Qualitative

Related to the availability and accessibility of outpatient services:

- Review of documents and previous reports
- Lists of licensed behavioral health provider organizations and practitioners
  - Interviews with stakeholders
  - BHD administrators
  - Hospital discharge planners
  - Administrators and staff of community programs and clinics (mental health/substance abuse and primary care including FQHCs)
  - Academia
  - Managed care organizations
  - Consumers (focus group)
- Simulated Patient Study

# Data Sources—Quantitative

Related to service utilization:

- All Medicaid claims from July 2010 through September 2014, adult and child/adolescent enrollees with a behavioral health diagnosis registered in Milwaukee County
- Utilization data for services funded by Milwaukee County BHD for adults and children/adolescents, including Wraparound Milwaukee
- Emphasis on core clinical services vs. supportive/psychosocial services (although BHD data systems do not easily differentiate)

# Topic Areas

1. Need: Treated and untreated prevalence, service gaps and barriers
2. Supply: Provider Inventory
3. Demand: Penetration and utilization (Medicaid and County-funded)
4. Recommendations to diverse stakeholders for increasing access and enhancing capacity

# Provider Capacity

1. “Formal” system: Inventory of licensed provider organizations in Milwaukee County and BHD
2. “De facto” system of who is actually providing services: Provider volume (actual amount of services by providers including many outside Milwaukee County as indicated by Medicaid claims as well as BHD)

# Provider Inventory

## “Formal” Behavioral Health Care System

- 344 licensed Milwaukee County outpatient mental health, substance abuse and/or Wraparound provider agencies/clinics
- Includes multiple sites operated by a single organization
- Includes public, private, for profit, nonprofit, and faith-based organizations
- Does not include general health care (primary care)
- Does not include self-help programs (e.g., 12-Step)

# Provider Volume

## De Facto Behavioral Health Care System

- Who is actually providing behavioral health services to low-income (Medicaid) residents of Milwaukee County?
- Providers classified according to Medicaid “provider billing type” (see technical appendix for explanation)
  - Billing provider type consists of both organizations and professional specialties (authorized prescribers, who may be agency staff or private practice)
  - First 9 months of 2014—most recent data available; to capture effects of Medicaid expansion
- Services identified using CPT and DSM code algorithms

***Providers by billing provider type serving Medicaid-enrolled Milwaukee County residents, Jan.-Sept. 2014***

	Number of providers	Number of people served	Providers serving <10	Number people served by <10 providers
<b>Mental health/substance abuse – individual non-prescribing clinicians</b>	300	2,929	210	666
<b>Physician – independent group practices</b>	272	31,112	168	428
<b>Physician – no affiliation identified</b>	226	3,154	184	411
<b>Nurse practitioner – no affiliation identified</b>	20	49	18	49
<b>Institutions for Mental Diseases – outpatient</b>	8	2,459	4	8
<b>Narcotic services</b>	7	1,301	5	11
<b>Crisis</b>	11	1,611	11	10

# Provider Volume Comments

- The number of providers far exceeds those located in Milwaukee County—A large number of providers that serve very small numbers of consumers, in many cases only one or two during the period.
- Conversely, a handful of large organizations serve a preponderance of individuals: the top three highest-volume providers together accounted for 40% of the total volume.

# Provider Volume Policy Implications

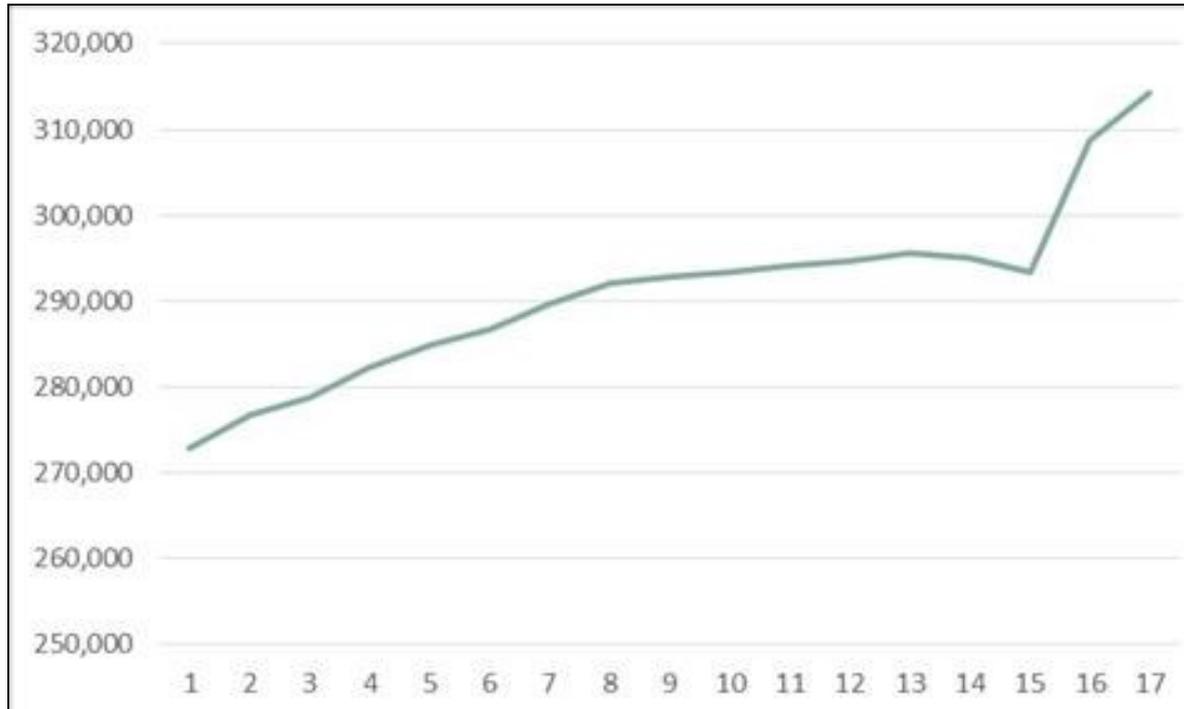
- The provider “system” is in fact bifurcated into “systems”: a handful of large, high-volume providers and a large number of much smaller agencies and programs.
- Poses challenges for integrating services

–HOWEVER–

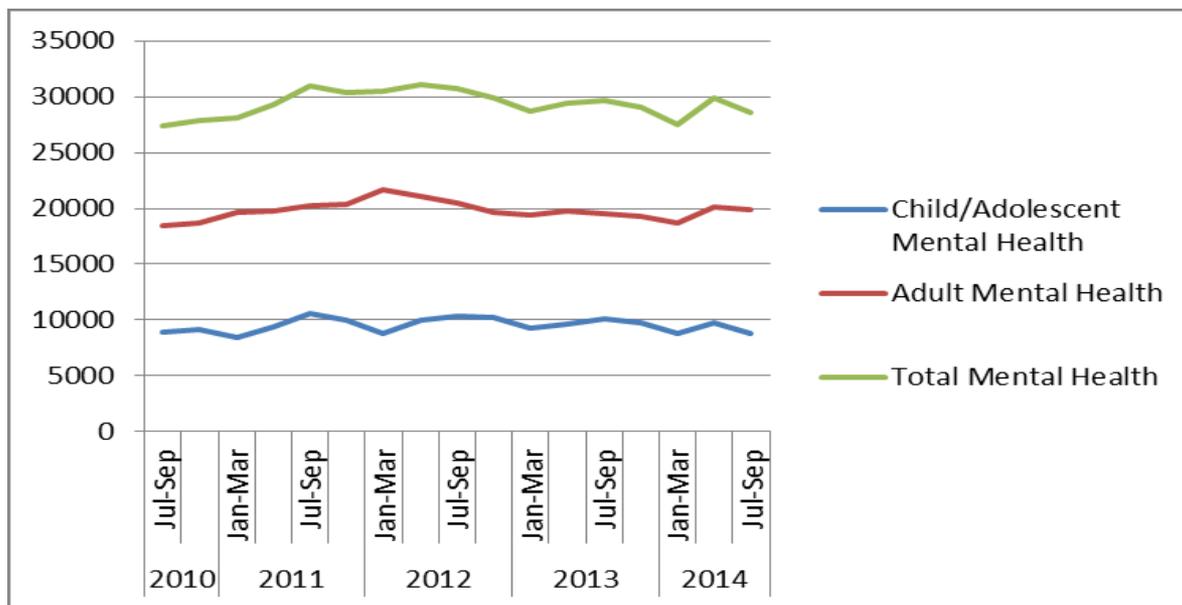
- Small providers may present opportunities for expanding capacity through outreach and integration

# Trends in Medicaid enrollment

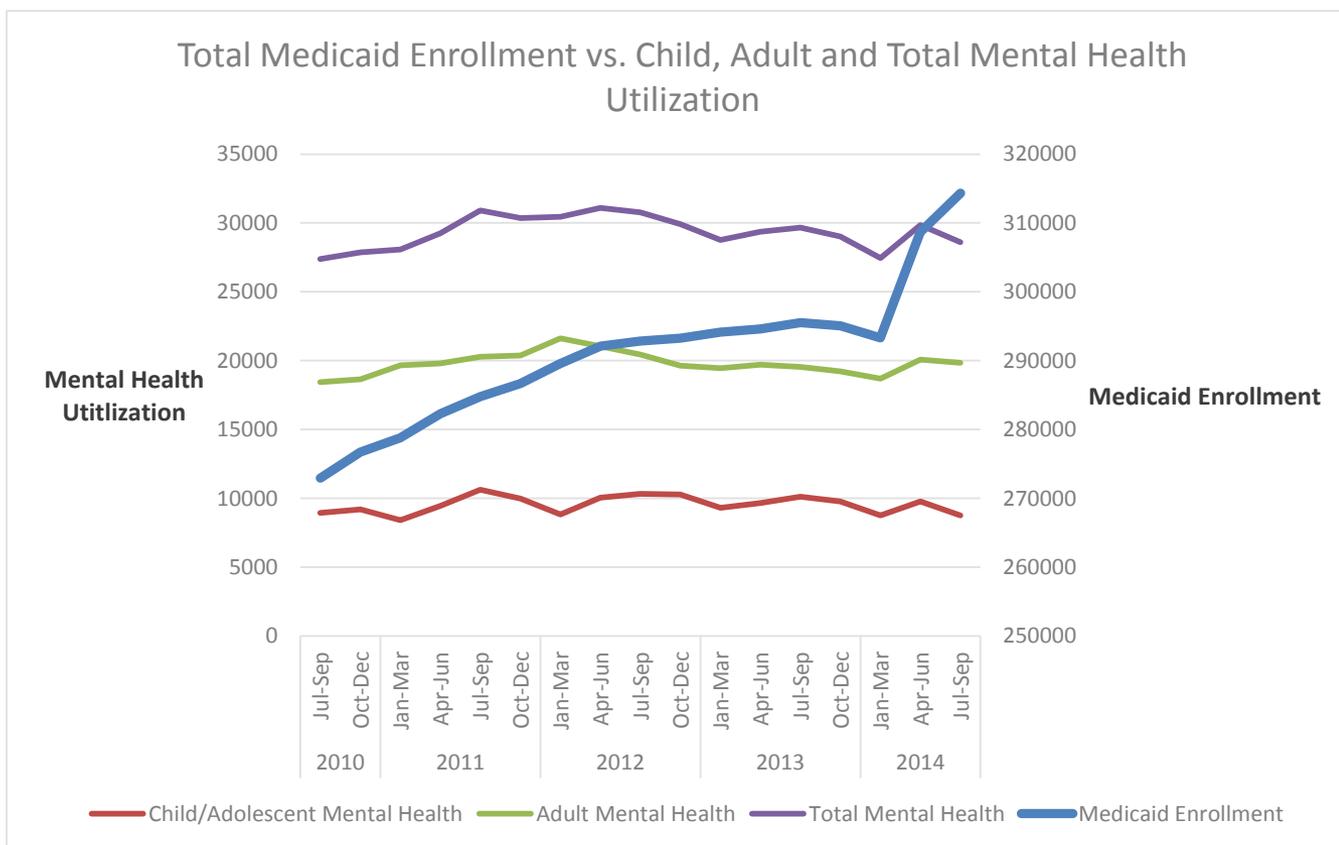
*Total Medicaid enrollment by quarter, Jan. 2010 – Sept. 2014*



*Number of Adult and Child/Adolescent Medicaid enrollees receiving mental health services, by quarter (Jan. 2010 - Sept. 2014)*



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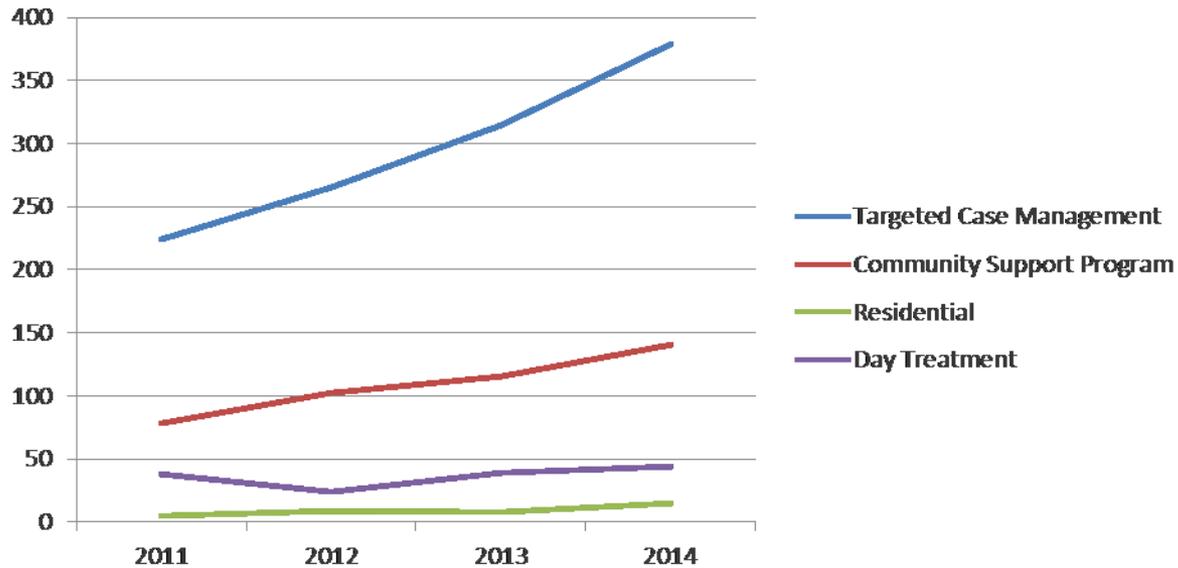


# Medicaid Utilization Discussion

- Downward trend in penetration rate for both adult and child/adolescent mental health services over the measurement period (similar for substance abuse)
- May signify that service capacity is increasing but not keeping pace with enrollment growth, due to:
  - Behavioral health disorders less prevalent among more recent enrollees (unlikely);
  - Lagged response to demand (possibly); or
  - Service system has reached some maximum capacity, supply not responding to increased demand, perhaps because Medicaid rates inadequate incentive (most likely)

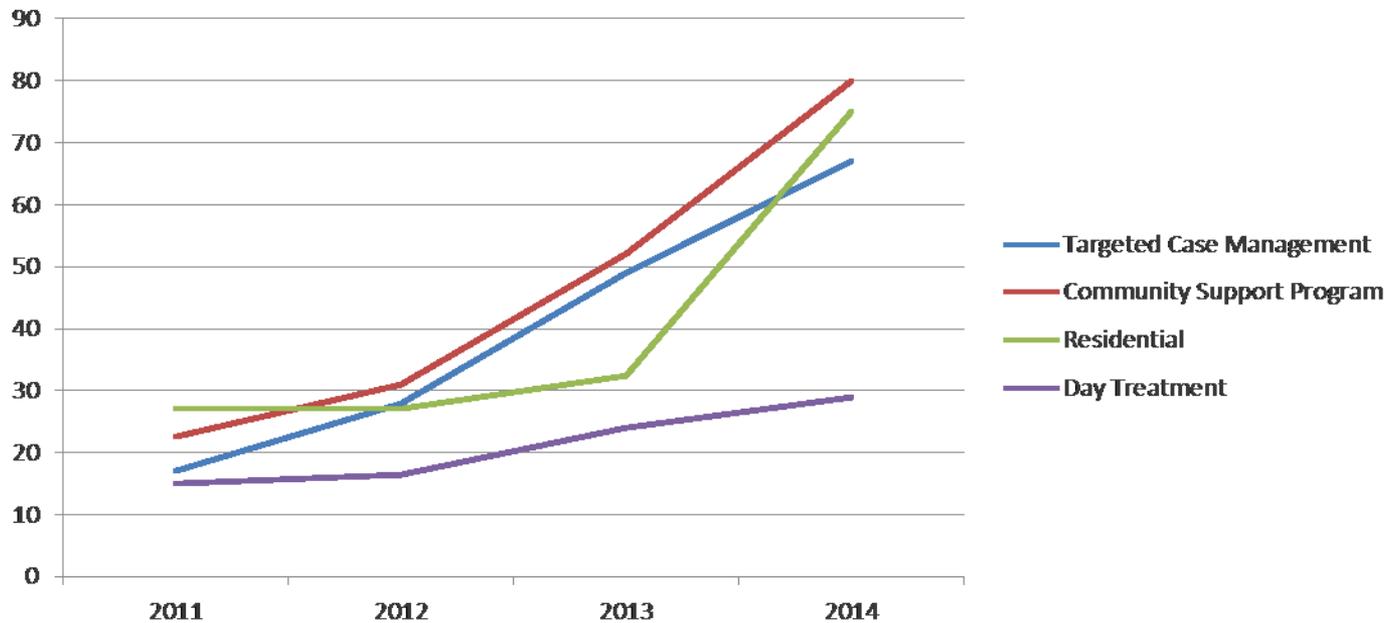
# Utilization: County-Funded Services

**BHD SAIL Admissions to Selected Programs**



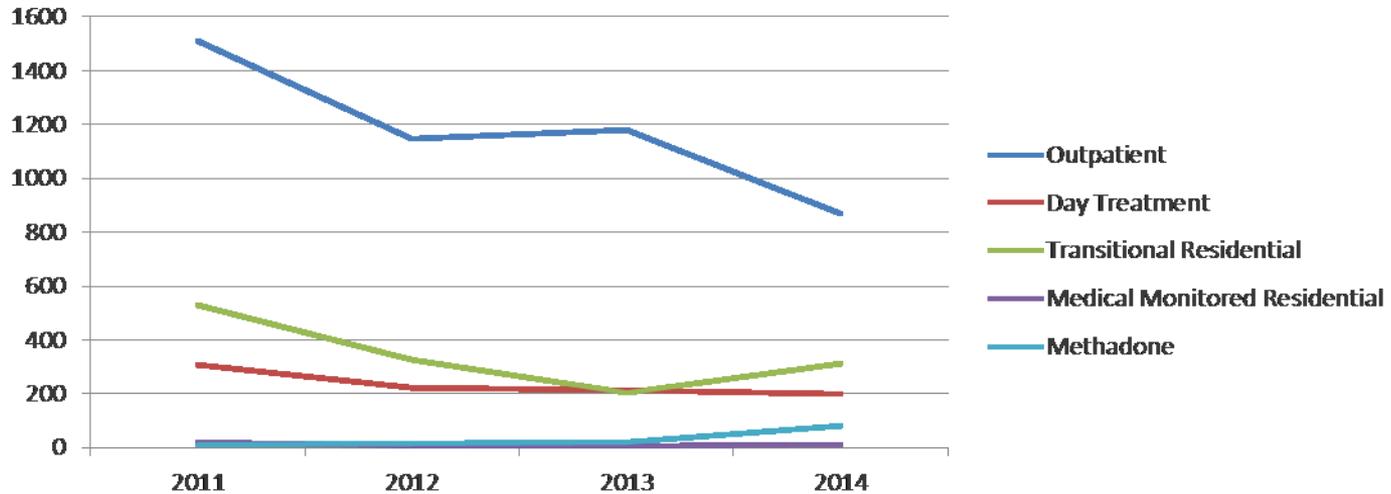
# Utilization: County-Funded Services

**BHD Mental Health (SAIL) Days from Request for Services to Admission**



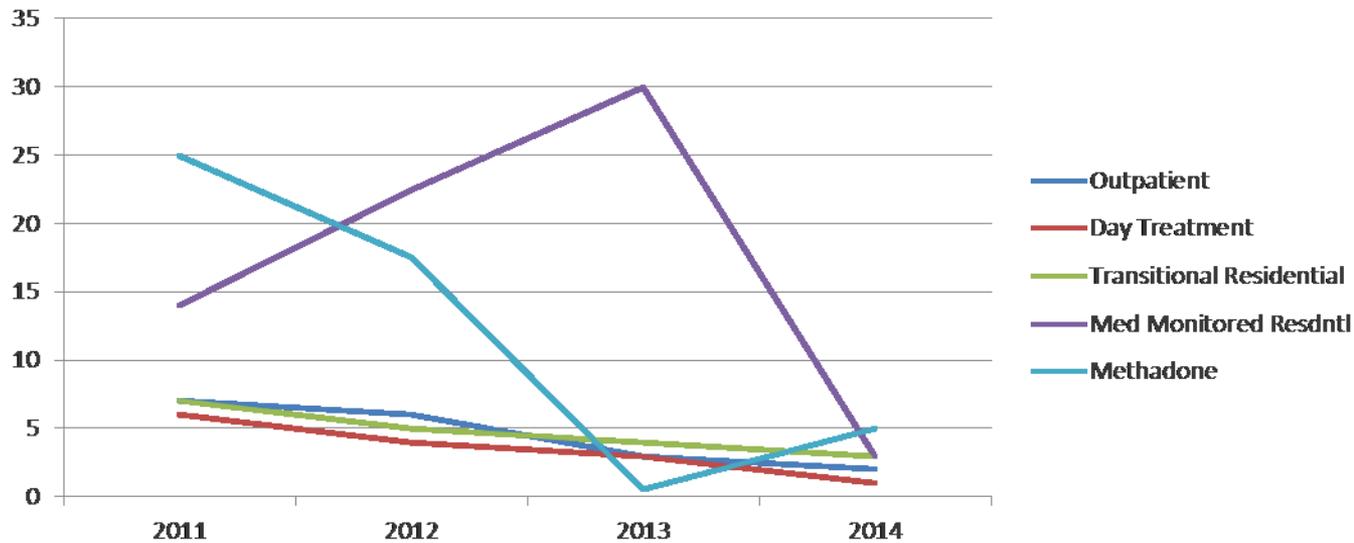
# Utilization: County-Funded Services

**BHD Outpatient Substance Abuse  
(Wiser Choice) Services**

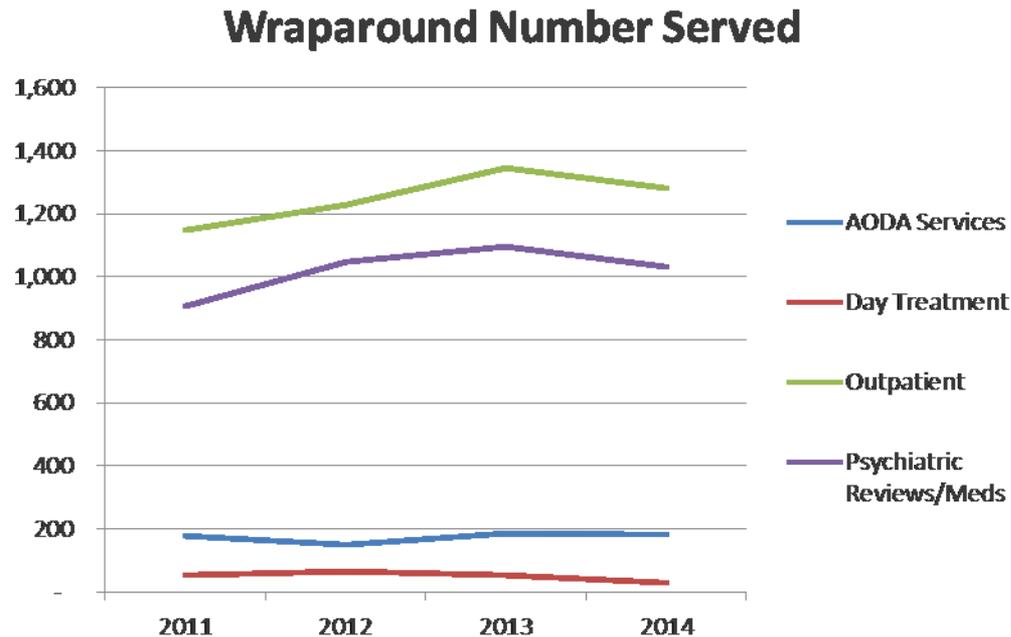


# Utilization: County-Funded Services

**BHD Substance Abuse Service Median Days from Request for Service to Admission**



# Utilization: County-Funded Services



# Service Gaps & Barriers: Stakeholder Interviews

- **Fragmentation:** Individually, many providers deliver high-quality care, but services take place in “silos,” resulting in problems with access, integration, and continuity of care.
- **BHD service access:** Assessment and referral processing by the Service Access to Independent Living (SAIL) program can result in service access bottlenecks for persons with serious mental illness.
- **Dual diagnosis treatment:** Difficulties remain in terms of access to the Wiser Choice Alcohol and Other Drug Abuse (AODA) program, with continuing bifurcation and duplication of mental health and AODA services despite past efforts to develop integrated treatment.

# Service Gaps & Barriers: Stakeholder Interviews (cont.)

- **Managed care organizations:** Variation in managed care organization policies, procedures, and operational protocols creates confusion for members and providers. There were also questions about the availability of providers despite the large numbers listed as available on network lists.
- **Role of FQHCs:** The potential but as yet underdeveloped role of FQHCs in providing behavioral health services was noted, as was a lack of integration with BHD and other behavioral health providers.

# Service Gaps & Barriers: Stakeholder Interviews (cont.)

- **Case management:** Stakeholders expressed frustration and concern over the lack of readily accessible case management.
- **Medicaid reimbursement rates:** Stakeholders identified the low Medicaid rates for services as one of the most significant barriers to behavioral health care, with several discharge planners asserting that only a handful of providers would accept Medicaid enrollees.
- **Psychiatrist and advanced practice nurse shortages:** Barriers particularly to psychotropic medication treatment, especially for children, were widely noted, with representatives of provider organizations commenting on the challenges of recruiting and retention.

# Service Gaps & Barriers: Stakeholder Interviews (cont.)

- **Primary Care Practitioners:** PCPs are a resource for treating individuals with less serious disorders, but most are reluctant to treat children, older adults, and adults with more complex behavioral health conditions, particularly with respect to prescribing psychotropic medications.
- **Telemedicine:** While several stakeholders acknowledged that telemedicine is a reimbursable service approach under Wisconsin Medicaid, only one provider was identified as offering the service.
- **Navigation and transportation:** Stakeholders reported a lack of convenient and accessible public transportation options as a significant barrier to care.

# Service Gaps & Barriers: Simulated Patient

Are new patients being accepted? If so, is Medicaid being accepted? If so, what is the wait time to first appointment?

Provider type (Number contacted)	Accept new patients	% accept new patients	Accept Medicaid	% Accept Medicaid	Days to Appointment
<b>Non-billing Clinic/Practice (27)</b>	14	52	13	48	Mean 37 Median 30 Range 5-75
<b>Child psychiatrist (8)</b>	7	88	8	100	6-12 months PCP required

# Conclusions

- Which approach would be most effective for reducing the extent of unmet need: simply increasing the supply of providers or addressing inefficiencies and barriers to access among the array of providers currently in place?
- Our analysis indicates that both are significant contributing factors and both need to be addressed.

## Conclusions (cont.)

- While data limitations preclude definitive determinations as to the causes and effects of outpatient access challenges, several salient points are suggested by the data:
  - Stakeholder perspectives and other forms of anecdotal evidence are important for identifying areas of concern and flagging issues requiring attention, but they should not be relied upon as the sole basis for remedial action.
  - Corresponding to the fragmentation and discontinuity of the behavioral health services is a lack of comprehensive and well-integrated data systems that would provide for overall monitoring of system performance and identification of opportunities for improvement.

## Conclusions (cont.)

- Services for the Medicaid population are characterized by a handful of high-volume provider organizations and a much larger number of various types of organizations and individual clinicians that serve a small number of clients, with a minimal amount of coordination.
  - Given this variability and loose structure, improvements in communication and coordination could have a significant impact capacity in addition to an increase in provider supply.

## Conclusions (cont.)

- The analysis of Medicaid claims indicates that despite increased enrollment, service capacity remained stable or even shrank slightly.
  - Of several possible explanations, the most likely is that Medicaid rates are not adequate to stimulate supply in response to increased demand.

# Recommendations:

## Seizing the opportunity to guide and support system redesign

- Goals of system redesign:
  - Expand community-based services
  - Improve quality
  - Control costs
  - Support recovery
- Recommendations emphasize an opportunity for BHD to take a leadership role as coordinator/facilitator, but also require action by various other stakeholders.
- Here, we suggest “key implementers” and suggested initial actions & metrics—however, the report does not specify as these need to be established by relevant stakeholder

# BHD Leadership and Facilitator Functions

(MOST ALREADY AT SOME STAGE OF DEVELOPMENT)

- Acting as the County Behavioral Health Authority, work with providers and other stakeholders to establish accountability for achieving specific strategic plan objectives
- Continuing development of the BHD strategic plan, with clearly articulated goals, objectives, action steps and timelines for achieving the vision
- Providing tools and resources to support the envisioned change
- Creating performance and outcome measures to incentivize and assess change
- Identifying and addressing potential concerns as they emerge, to prevent disruption in progress

# Processes and Policies to Improve Access to Outpatient Care

## **Coordinate and communicate behavioral health outpatient services capacity: identify and allocate existing capacity**

- Assess current low-volume providers' willingness and capability to increase number of Medicaid clients
- If results are positive, develop means of communicating availability throughout the system

## **Improve intake processes for BHD services**

Key Implementer(s): BHD

Suggested initial action steps/metrics:

- 1) Potential under-utilized Medicaid providers identified, contacted to determine potential for increased capacity
- 2) Continue measurement of mean and median time to admission
- 3) Outliers reviewed, strategies to address problem cases developed

# Processes and Policies to Improve Access to Outpatient Care (cont.)

## **Expedite private provider intake policies and procedures**

- Increase use of patient reminder technology
- Track missed appointment to identify patterns
- Increase use of modern scheduling methods especially for complex patients
- Develop inter-agency “warm hand-off” procedures

**Key implementers(s):** Providers in coordination with MCO’s with monitoring by BHD for persons with SMI and SED.

### **Suggested initial action steps/metrics:**

- 1) Mean and median amount of time until appointments received
- 2) Outliers reviewed, strategies to address problem cases developed

# Processes and Policies to Improve Access to Outpatient Care (cont.)

## **Increase the use of health information technology**

- Broaden participation in Wisconsin Statewide Health Information Network (WISHIN) Pulse, especially for coordination of behavioral and physical health care

**Key implementer(s):** BHD (coordinating with MCO's, DHS and providers)

**Suggested initial action step/metric:**

- 1) Number of providers participating in WISHIN

# Strategies to Increase Outpatient Service Capacity

**Recognize and embrace FQHCs and similar health centers as participants in the outpatient behavioral health system**

- Expand utilization of FQHC patient-centered medical homes
- Maximize advantages of prospective payment systems

**Key implementer(s):** BHD in coordination with FQHC's

**Suggested initial action step/metric:**

- 1) Number of adults and children receiving integrated health and behavioral health services at FQHC's

# Strategies to Increase Outpatient Service Capacity

## **Support the replication of Medicaid health homes initiatives**

- Monitor and learn from existing and proposed models for complex populations (SPA for Persons with HIV/AIDS, TLS High Acuity Behavioral Health Medical Home)

**Key Implementer(s):** Wisconsin DHS in coordination with BHD

### **Suggested initial action steps/metrics:**

- 1) Behavioral health medical homes established in Milwaukee County
- 2) Number of persons enrolled in behavioral health medical homes

# Strategies to Increase Outpatient Service Capacity (cont.)

## **Fully implement Medicaid-covered services**

- Continue efforts between BHD and DHS to resolve barriers to maximum implementation and utilization of Medicaid reimbursable services such as CCS and CRS

**Key implementer(s):** BHD supported by Wisconsin DHS

## **Suggested initial action step/metric:**

- 1) Number of consumers transferred from County to Medicaid funded services

# Strategies to Increase Outpatient Service Capacity (cont.)

## **Facilitate collaborative workforce recruitment and retention strategies**

- Rather than competing, behavioral health and primary care providers develop collaborative approaches for recruiting and retaining staff

**Key implementer(s):** BHD as coordinator of joint efforts by private providers and MCW.

## **Suggested initial action steps/metrics:**

- 1) Formation of study group/task force
- 2) Development of system wide strategic recruitment plan

# Strategies to Increase Access to Psychiatric Capacity

- Expand the use of telepsychiatry
- Build on the success of the Medical College of Wisconsin's Child Psychiatric Consultation (CPC) program and adopt a similar program for adults

**Key implementer(s):** BHD (with system-wide collaboration)

**Suggested initial action step/metric:**

1) Number of telepsychiatry contacts

# Addressing Gaps in Substance Use Disorder Treatment

- Recruit and incentivize providers of medication-assisted treatment to promote greater access to Buprenorphine and Suboxone

**Key implementer(s):** Wisconsin DHS supported by BHD

**Suggested initial action steps/metrics:**

- 1) Number of practitioners authorized to provide MAT
- 2) Number of low-income persons receiving MAT

# Increase Medicaid Provider Supply

- Increase Medicaid rates for behavioral health outpatient services
- Engage Medicaid managed care organizations in addressing gaps in outpatient care

**Key implementer(s):** Wisconsin DHS, coordinating with MCO's

**Suggested initial action steps/metrics:**

- 1) MCO provider networks reviewed by DHS
- 2) DHS-MCO contract language regarding network adequacy review, modified as indicated
- 3) Existing pay-for-performance measures

# Action on recommendations of the Outpatient Capacity Analysis

- BHD assumes facilitator/coordinator role, acting as a behavioral health authority
- BHD organizes an Outpatient Behavioral Health Services work group with other key stakeholders (including DHS) to:
  - Identify a primary implementer/coordinator for each recommendation
  - Develop action steps, performance metrics, assigned responsibilities, and monitoring procedures